

**NEW JERSEY SUSTAINABLE ENERGY JOINT MEETING  
OPEN MINUTES  
MEETING OF APRIL 27, 2011  
10:40 AM**

Meeting called to order by Chairman Richard Brook. The Open Public Meeting Notice was read into the record.

**ROLL CALL OF COMMISSIONERS:**

| <u>State Rep.</u>                                  |
|----------------------------------------------------|
| William Close, Town of Dover                       |
| Charles Cuccia, Saddle River                       |
| Lyn Evers, Piscataway Twp.                         |
| Thomas Nolan, Brielle Borough                      |
| Richard Brook, Florence Twp.                       |
| Joan Leanord, Collingswood                         |
|                                                    |
| <u>Alternate Rep.</u>                              |
| Greg Poff, Rockaway Twp.                           |
| Greg Franz, Edgewater Borough                      |
|                                                    |
| Michael Gianforte, Two Rivers Water Rec. Authority |
| Linda Dougherty, Edgewater Park Township           |
| Terry Shannon, Barrington                          |

Present from the above group were: Richard Brook, Greg Franz, Lyn Evers, Charles Cuccia and Tom Nolan.

**APPOINTED OFFICIALS PRESENT:**

|                                      |                                       |                  |         |
|--------------------------------------|---------------------------------------|------------------|---------|
| Executive Director/<br>Administrator | <b>PERMA Risk Management Services</b> | James Kickham    | Present |
| Attorney                             |                                       | Erin Simone      | Present |
| Treasurer                            |                                       | William Garofalo | Present |
| Energy Consultant                    | <b>The BSG/PMK Group</b>              | Fred Fastiggi    | Present |

Also Present:  
Stephen Sacco, PERMA  
Tara Pasca, BSG  
Mike Mandzik, BSG

**APPROVAL OF MINUTES:** April 12, 2011 Open

**MOTION TO APPROVE THE OPEN MINUTES OF APRIL 12, 2011**

**MOTION:** Commissioner Evers  
**SECOND:** Commissioner Nolan  
**VOTE:** Unanimous

Mr. Brook also asked for motions to approve the monthly bills lists.

**MOTION TO APPROVE RESOLUTION 14-11 APPROVING THE APRIL BILLS LIST  
IN THE AMOUNT OF \$22,824.20**

**MOTION:** Commissioner Nolan  
**SECOND:** Commissioner Evers  
**VOTE:** Unanimous

**Executive Director:**

**Electric Auction-**The purpose of today's meeting is our auction for electricity.

The SEM also conducted 3 separate auctions today. 2 regions were below their pre set strike price with 1 region not achieving its goal. The three regions are the PSEG fixed accounts, the Orange and Rockland fixed accounts and the Orange and Rockland street lights. The NJ SEM will accept the 2 bids under the strike price and reject the other bid for not meeting the strike price threshold.

**MOTION TO AWARD A CONTRACT TO HESS FOR THE ORANGE AND  
ROCKLAND FIXED PRICE AND STREET LIGHTING ACCOUNTS**

**MOTION:** Commissioner Nolan  
**SECOND:** Commissioner Evers  
**VOTE:** Unanimous

**MOTION TO REJECT ALL BIDS FOR THE PSE & G FIXED PRICE ACCOUNTS FOR  
NOT MEETING THE SEM'S STRIKE PRICE**

**MOTION:** Commissioner Nolan  
**SECOND:** Commissioner Evers  
**VOTE:** Unanimous

The following is a recap of the auction and the results:

**NJ SEM ELECTRIC BID**  
**April 27, 2011**

The New Jersey Sustainable Energy Joint Meeting (herein after referred to as the “NJ SEM”) has solicited bids for Electric Supply Service using the World Energy Online Reverse-Auction Platform (“the Auctions”). The Auctions were held on Wednesday, April 27, 2011, from 10:00 AM EST to 10:40 AM EST. Bids were received from two (2) NJBPU-Licensed Suppliers for the 12 month term.

Bid results (Prices are \$/kWh):

**PSE&G Fixed Price Accounts**

| Supplier             | 12 Month Term |
|----------------------|---------------|
| Hess Corp            | \$0.09747     |
| Constellation Energy | \$0.09556     |

Constellation New Energy is the lowest responsible bidder for the PSE&G Fixed Price Accounts.

**Orange and Rockland Fixed Price Accounts**

| Supplier | 12 Month Term |
|----------|---------------|
| Hess     | \$0.09321     |

Hess is the lowest responsible bidder for the Orange & Rockland Fixed Price Accounts.

**Orange and Rockland Street Lighting Accounts**

| Supplier | 12 Month Term |
|----------|---------------|
| Hess     | \$0.07465     |

Hess is the lowest responsible bidder for the Orange & Rockland Street Lighting Accounts.

## **Recommendations**

### **Fixed Price Accounts:**

Constellation New Energy is the lowest responsible bidder in the PSE&G territory for Fixed Price Accounts; however Constellation New Energy did not beat our calculated price to compare and therefore BSG recommends that the NJ SEM Members reject the bid for the 12 month term.

Hess is the lowest responsible bidder in the Orange & Rockland territory for Fixed Price Accounts; therefore BSG recommends that the NJ SEM Members move forward with Hess at the fixed price of \$0.09321 for the 12 month term.

### **Street Lighting Accounts:**

Hess is the lowest responsible bidder in the Orange & Rockland territory for Street Lighting Accounts; therefore BSG recommends that the NJ SEM Members move forward with Hess at the fixed price of \$0.07465 for the 12 month term.

Formal resolutions will be prepared and adopted for the next meeting.

The SEM contacted the three pre qualified suppliers to enter into direct negotiations with them.

### **MOTION TO RECESS THE MEETING UNTIL APRIL 28, 2011 AT WHICH TIME THE RESULTS OF OUR NEGOTIATIONS WILL BE DISCUSSED**

|                |                     |
|----------------|---------------------|
| <b>MOTION:</b> | Commissioner Nolan  |
| <b>SECOND:</b> | Commissioner Cuccia |
| <b>VOTE:</b>   | Unanimous           |

Meeting Adjourned: 11:25 AM

*Respectfully submitted,*

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Prepared by S. Sacco, Assistant Secretary